

St. Marys Hospital Medical Center  
707 South Mills Street  
Madison, WI 53715-0450  
(608) 251-6100

Type: GMS  
Control: Other Not for Profit  
Fiscal Year: 01/01/02 to 12/31/02

County: Dane  
Analysis Area: Southern (1)  
Volume Group: 7

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 7		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	83.1%	57.4%	1.45	55.2%	1.51	72.5%	1.15	78.7%	1.06
Obstetrics	91.9%	39.6%	2.32	41.3%	2.22	58.4%	1.57	86.2%	1.07
Pediatrics	59.5%	48.0%	1.24	46.0%	1.29	42.6%	1.40	60.7%	0.98
Total hospital	80.5%	55.9%	1.44	54.7%	1.47	68.8%	1.17	78.8%	1.02
Average Census (Patients)									
Adult medical-surgical	88.9	30.4	2.93	31.2	2.85	115	0.77	84.2	1.06
Obstetrics	27.6	3.9	7.14	4.1	6.70	14.5	1.91	25.9	1.07
Pediatrics	7.1	1.8	3.90	1.6	4.57	4.8	1.48	7.3	0.98
Total hospital	237.6	55.4	4.29	54.3	4.37	218.9	1.09	227.6	1.04
Average Length of Stay (Days)									
Adult medical-surgical	2.4	3.9	0.60	3.7	0.63	4.3	0.55	2.4	0.99
Obstetrics	1.4	2.4	0.57	2.0	0.67	2.4	0.56	1.4	1.01
Pediatrics	2.1	2.4	0.84	3.1	0.66	2.6	0.78	2.2	0.94
Total hospital	4.4	4.3	1.01	4.3	1.01	4.9	0.89	4.4	1.00
Surgical Operations									
Inpatient	6,568	1,424	4.61	1,694	3.88	5,392	1.22	6,517	1.01
Outpatient	939	3,187	0.29	3,961	0.24	9,551	0.10	1,087	0.86
Inpatient as % of all surgeries	87.5%	30.9%	2.83	30.0%	2.92	36.1%	2.42	85.7%	1.02
Outpatient Visits									
Non-emergency visits	44,538	75,046	0.59	108,040	0.41	223,693	0.20	52,662	0.85
Emergency visits	29,729	14,086	2.11	14,024	2.12	36,965	0.80	28,356	1.05
Full-time Equivalents (FTEs)									
Administrators	6.0	14.8	0.40	13.3	0.45	39.9	0.15	5.5	1.09
Nurses, licensed	575.6	160.1	3.59	172.9	3.33	591.6	0.97	502.8	1.14
Ancillary nursing personnel	128.1	54.3	2.36	44.8	2.86	208.2	0.62	81.2	1.58
All other personnel	964.0	384.2	2.51	462.2	2.09	1362.8	0.71	900.7	1.07
Total FTEs	1673.7	613.5	2.73	693.1	2.41	2202.6	0.76	1490.2	1.12
FTEs per 100 Patient Census (Adjusted)									
Administrators	2.1	14.6	0.14	13.3	0.16	11.4	0.18	2.0	1.04
Nurses, licensed	198.7	157.9	1.26	172.8	1.15	169.3	1.17	181.8	1.09
Ancillary nursing personnel	44.2	53.6	0.83	44.8	0.99	59.6	0.74	29.3	1.51
All other personnel	332.8	378.9	0.88	462.1	0.72	389.9	0.85	325.6	1.02
Total FTEs	577.7	605.0	0.95	692.9	0.83	630.2	0.92	538.8	1.07

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	295	Health maintenance		Beds set up and staffed	0	Bassinets	30
Discharges	19811	organization (HMO)	Yes	Discharges	0	Total births	3,199
Inpatient days	86,714	Preferred Provider		Inpatient days	0	Newborn days	6,069
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
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General Medical-Surgical:							
Adult medical-surgical, acute	1	107	13766	32,466	83.1%	88.9	2.4
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	5	0	0	0	. %	0.0	.
Hospice	4	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	1	12	1,266	2,604	59.5%	7.1	2.1
Obstetrics	1	30	7,377	10068	91.9%	27.6	1.4
Psychiatric	1	22	725	6,138	76.4%	16.8	8.5
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	1	10	1,035	2,682	73.5%	7.3	2.6
Cardiac intensive care	1	12	1,291	3,354	76.6%	9.2	2.6
Pediatric intensive care	1	6	356	835	38.1%	2.3	2.3
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	1	68	5,974	20645	83.2%	56.6	3.5
Neonatal intensive/intermediate care	1	24	430	6,614	75.5%	18.1	15.4
Other intensive care	1	4	403	1,308	89.6%	3.6	3.2
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.
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Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
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Administrators/asst. administrators	6	0	6.0	Radiological services personnel	32	31	53.6
Physicians and dentists	2	0	2.0	Occupational therapists	4	10	10.5
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	1	0.8
Registered nurses	123	592	551.7	Physical therapists	6	5	9.3
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	3	5	6.2
Licensed practical nurses	5	26	23.4	Recreational therapists	1	0	1.0
Ancillary nursing personnel	63	154	128.1	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	6	10	12.6
Nurse Practitioners	0	1	0.5	All other health professionals	92	57	131.5
Medical records personnel	9	17	18.9	All other personnel	417	275	609.7
Pharmacy personnel	18	27	37.7	-----			
Clinical laboratory personnel	45	48	70.4	TOTAL	832	1259	1673.7

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$315,147,480	Cash and cash equivalents	\$9,140,218	Current liabilities	\$32,751,650
Less deductions	96,272,383	Net Patient receivables	25,911,672	Long-term debt	156,985,437
Net patient revenue	218,875,097	Other receivables	961,883	Other liabilities	343,665
Plus other revenue	5,038,262	Land, bldgs and equip: Net	73,158,898	Subtotal	190,080,752
Total revenue	223,913,359	Other assets	166,133,336		
Less expenses	195,822,167			Unrestricted fund balance	85,225,255
Nonoperating gains/losses	-1,324,550	Total Assets	\$275,306,007	Total liabilities & fund balance	\$275,306,007
Net Income	\$26,766,642			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$138,487,049]	43.9%	41.7%	1.05	39.1%	1.12	41.7%	1.05	44.3%	0.99
Medical Assistance [ \$19,960,424]	6.3%	9.0%	0.70	6.6%	0.95	9.3%	0.68	6.3%	1.01
Commercial [ \$143,126,694]	45.4%	43.2%	1.05	48.4%	0.94	41.9%	1.08	45.4%	1.00
All other [ \$13,573,313]	4.3%	6.1%	0.71	5.9%	0.74	7.1%	0.61	4.0%	1.07
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$64,345,878]	20.4%	23.7%	0.86	20.4%	1.00	23.4%	0.87	19.8%	1.03
Medical Assistance [ \$10,456,458]	3.3%	6.0%	0.56	4.2%	0.78	6.4%	0.52	3.5%	0.94
Commercial [ \$15,510,400]	4.9%	9.4%	0.52	10.8%	0.46	9.7%	0.51	5.5%	0.89
Charity care [ \$3,864,091]	1.2%	1.2%	1.01	1.3%	0.92	1.4%	0.85	1.1%	1.08
All other [ \$2,095,556]	0.7%	1.4%	0.47	1.2%	0.54	1.8%	0.37	0.5%	1.36
Total deductions [ \$96,272,383]	30.5%	41.7%	0.73	38.0%	0.80	42.7%	0.72	30.5%	1.00
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	2.3%	5.1%	0.44	9.2%	0.24	4.1%	0.55	2.4%	0.94
Net gains/losses as % of net income	-4.9%	5.3%	-0.93	11.7%	-0.42	5.9%	-0.83	10.1%	-0.49
Expenses as % of Total Expenses									
Salary/fringe benefit[ \$92,103,268]	47.0%	47.8%	0.98	50.0%	0.94	45.9%	1.02	48.6%	0.97
Supplies and services[ \$73,058,966]	37.3%	40.5%	0.92	39.1%	0.95	43.2%	0.86	35.0%	1.07
Capital component [ \$26,049,863]	13.3%	8.7%	1.53	8.2%	1.62	8.1%	1.64	14.8%	0.90
Bad debt [ \$4,610,070]	2.4%	3.0%	0.79	2.7%	0.87	2.7%	0.86	1.6%	1.48
Fiscal Statistics									
Operating margin	12.5%	6.1%	2.07	5.4%	2.31	5.7%	2.21	15.4%	0.82
Total hospital profit margin	12.0%	6.4%	1.89	6.1%	1.97	6.0%	2.00	16.8%	0.72
Return on equity	31.4%	10.0%	3.14	11.5%	2.74	9.9%	3.18	49.3%	0.64
Current ratio	1.2	2.5	0.47	2.3	0.51	2.6	0.45	1.2	0.98
Days in net patient accounts receivable	43.2	57.8	0.75	62.7	0.69	51.8	0.83	.	.
Average payment period	64.8	52.6	1.23	52.0	1.25	49.0	1.32	57.2	1.13
Equity financing	31.0%	56.2%	0.55	48.3%	0.64	55.9%	0.55	27.7%	1.12
Long-term debt to equity ratio	1.8	0.5	3.88	0.8	2.40	0.5	3.76	2.2	0.82
Times interest earned	4.1	5.0	0.81	4.6	0.88	5.2	0.77	4.5	0.90
Total asset turnover	0.8	0.9	0.92	0.9	0.90	0.9	0.89	0.8	1.02
Average age of plant: years	10.1	9.5	1.06	10.3	0.98	10.0	1.00	10.5	0.96
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	20.4%	.
Output gross rev (% of total gross pt. rev)	18.7%	44.1%	0.42	43.8%	0.43	37.2%	0.50	17.9%	1.04
Net Revenue Statistics									
Inpatient net revenue per discharge	\$8,983	\$7,870	1.14	\$8,404	1.07	\$9,940	0.90	\$8,449	1.06
Inpatient net revenue per day	\$2,069	\$1,834	1.13	\$1,902	1.09	\$2,035	1.02	\$1,944	1.06
Outpatient net rev per visit	\$551	\$343	1.61	\$247	2.23	\$373	1.48	\$427	1.29